

# ProGrass & AEPA

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*Working for YOU  
Through Educational  
Cooperatives*



**Your one stop shop for  
all of your educational  
needs and services!**

## **WHY WOULD SOMEONE USE AEPA?**

AEPA is a group of educational service agencies that benefit members through combined volume purchases – AEPA creates bids that are nationally advertised and locally solicited in each of the 25 state consortiums while providing over 345 years of cooperative experience experience doing public and private bidding. The organizations have been working together for 10 years and have gross sales of \$430 million while saving our school districts millions of dollars and providing a HASSEL FREE ENVIRONMENT.

## **DOES AEPA MEET MY STATE STATUTES?**

AEPA has put safeguards in place to assist with this. Each member advertises the bids in their state based on their local bidding requirements. Each contract is awarded by the member in your state, not the AEPA. This provides local control and support. The regulations from each state are posted at [aepacoop.org](http://aepacoop.org) under Legal Authority. The bid documents can be found under Bidding Information or by contacting your local member representative.

## **HOW DO I PURCHASE OFF STATE CO-OP?**

There are no membership forms to fill out, and no cost to participate. In most cases, customers will work directly with the vendors for pricing and ordering information. Simply contact the vendor(s) you are interested in. Vendor contact information is available on the AEPA website under Approved Vendors.

## **WHAT IS THE ADVANTAGE TO USING STATE CO-OP?**

- Avoid Bid Process
- Value cost on 25 states working together
- Choose the company you want

## **HOW DID PROGRASS BECOME A MEMBER OF AEPA?**

Vendors must demonstrate a clear marketing plan and resulting sales. Sales reports are collected from members and vendors alike annually and compared for accuracy. Vendors with no growth and negligible effort being made will not be offered an extension.

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Each bid category has a committee of 3-4 members that reviews and recommends a vendor(s) to the Board, which then votes on the recommendation. AEPA will select the lowest responsive and responsible bidder(s). Specific requirements can be found in the bid documents.

## **WHY CHOOSE PROGRASS?**

The mission of ProGrass is to provide synthetic turf systems that go the distance with advancements in athletic performance.

**Excellence** – We operate at peak performance to ensure that our customer recognizes its value and importance while exceeding the industry standards.

**Professionalism** – We are committed to the highest standard of ethical conduct. Our honesty and professionalism is incorporated into every project. Our standards of commitment are conveyed not only to our clients, but also to the communities that they represent.

**Team Work** – As individuals we have limitations, as a team we have none. We value all employee's talents, skills and abilities.

## **FACTS ABOUT PROGRASS**

- Under same ownership, S. Kent Rockwell, since establishment in 2002
- FIFA Preferred Manufacturing with strategic partner, Act Global Sports
- Certified Member of the Synthetic Turf Council in good standing
- ProGrass certified turf installation & excavation crews
- ProGrass Rhino professional maintenance
- Member of AEPA and GSA
- American Sports Builders Association Certified
- Sports Turf Managers Association
- Custom Solution Provider
- 50 million dollar bonding capability

# Participating Co-Op Members



## Contact Us

[www.prograssturf.com/AEPA](http://www.prograssturf.com/AEPA)

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